## **Payments Integration**

Collecting Payments
Sending Payment Request Links
Tracking Payments
Reports and Trends



#### Agenda

- Why use PaySimple to process payments?
- Real-time Payment processing benefits and features
- Online Customer Portal benefits and features
- Send a Request from improveit 360 requesting a Payment for a specific dollar amount
- Implementing Payment Schedule Reminders in improveit 360
- Report on Payments Received

#### Why do we recommend PaySimple?

Innovation Integration Experience Overhead Enhance Convenience Cost-effectiveness Security Reduced Reliability Flexibility Support





#### Real-time Payment Processing

- Get paid faster!
- PaySimple allows you to collect the payment immediately
- Mobile App transactions can process both Credit Card and ACH\*



\*ACH transactions can take longer to process. Payments Events are updated in improveit 360 in real time from PaySimple.



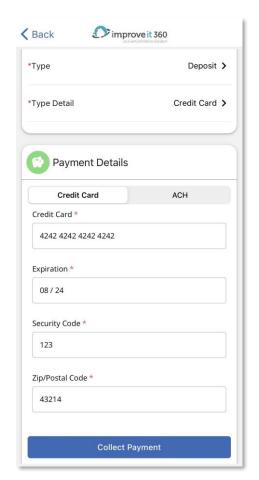
#### Mobile App Demo

Let's review how to Collect a Payment using PaySimple from the RemodelerGo mobile application

RemodelerGo is the latest mobile app from improveit 360

Available on the App Store and the Google Play Store

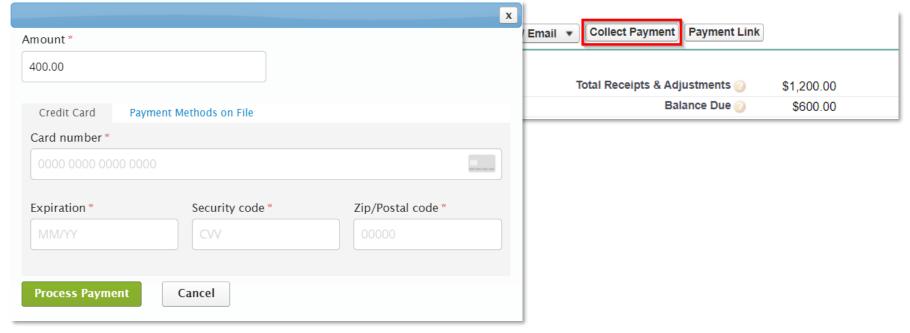






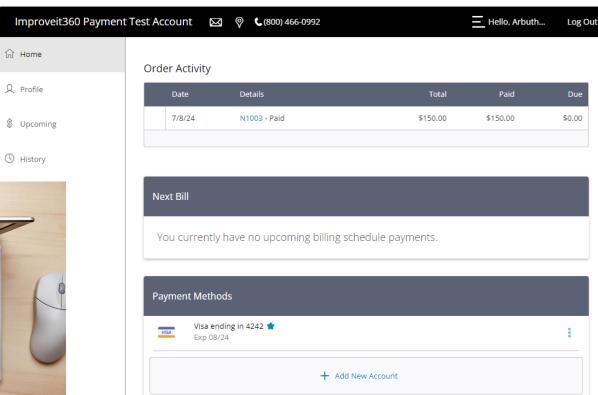
#### Desktop Collect Payment

Now let's checkout the same feature from the desktop application.



#### Online Customer Payment Portal

PaySimple makes it as easy as possible for consumers to pay you





#### Request a Payment

From within i360 request a Payment for a specific Dollar amount using the new **Payment Link** feature

Collect Payment	Payment Link
	0

Verify Sale Details and Click	Send Payment Link		
First Name:	Merry	Last Name:	Arbuthnot
Email:	eheiberger@improveit360.com	Send Email:	
Phone:	(580) 363-5753 🕶	Send Text:	
Total Receipts:	\$850.00	Total Balance Due:	\$250.00
Payment Description:	Phase 2, 75% complete	Payment Link Amount	250.00
		Send Payment Link Cancel	



#### Request Payment Email

The consumer receives an Email with a Hyperlink to quickly pay their bill.



Dear Merry Arbuthnot,

Thank you valued customer. You can now make your payments online! Click the link below to use our payment portal.

Sale ID: S108

Sale Name: Doors: Arbuthnot, Merry

Sold Price: \$1,100.00 Total Received: \$850.00 Balance Due: \$250.00

Current Payment Link Amount: \$250.00

Click this link to make your payment: https://xyzremodeling.sbx-mypaysimple.com/s/pay/DZPXD30mCcKuOZTcCpbcCJKnCZLcPMCn

You may keep this email for your records.

Thank You,

Universal Home Improvement

1216 West 5th

Columbus, OH 43212

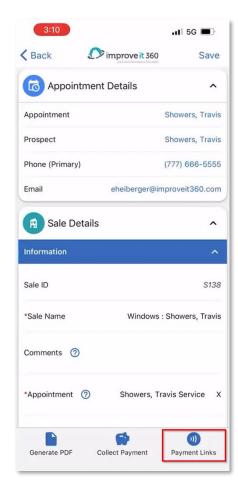
US

Phone: (777) 666-5555 www.fabflaherty.com



#### Payment Link Demo

From the RemodelerGo application we will generate a Payment Link using our PaySimple integration and send the notification Email to the Prospect.



#### Implement a Payment Schedule

Use improveit 360 to calculate how much the customer owes you at different phases of the project.

Sale Detail		Edit         Delete         Attachment Manager         Print / Email ▼         Collect Payment         Payment Link	
▼ Information			
Sold Price 🕖	\$1,000.00	Total Receipts & Adjustments (2) \$125.00	
Market Segment 🕜		Balance Due (2) \$875.00	
Payment 1 Due Date	6/26/2024	Payment 1 Requested Amount \$100.00	
Payment 1 Amount Due	\$0.00	Loan Count 0	
Payment 2 Due Date	7/19/2024	Payment 2 Requested Amount \$400.00	
Payment 2 Amount Due	\$375.00	Loan Program 🕜	
Payment 3 Due Date	8/3/2024	Payment 3 Requested Amount \$400.00	
Payment 3 Amount Due	\$0.00	Company	
Payment 4 Due Date	8/18/2024	Payment 4 Requested Amount \$100.00	
Payment 4 Amount Due	\$0.00	CompanyCam Link Doors : Test, Frank	<u>lin</u>



#### Payment Schedule Notifications

Improveit will remind your Staff when it's time to send a Payment Request notification to the Prospect.

Please send a Payment Request Link on the following Sale record:

S008 for Mitchell Jenkins Click here: <u>: Jenkins, Mitchell</u>

The Payment Schedule for this Sale is as follows: Payment 1 Date: 5/31/2024, Amount Due: \$0.00 Payment 2 Date: 6/23/2024, Amount Due: \$3,003.07 Payment 3 Date: 7/8/2024, Amount Due: \$6,392.73 Payment 4 Date: 7/23/2024, Amount Due: \$7,240.14

If you have any questions, please reach out to your Manager.

Thank you,

Universal Home Improvement

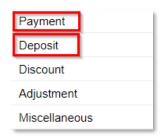
1216 West 5th

Columbus, OH 43212 Phone: (777) 666-5555 www.fabflaherty.com



### Payment Reporting

Most common Accounts Receivable Report: Collections by Month YTD



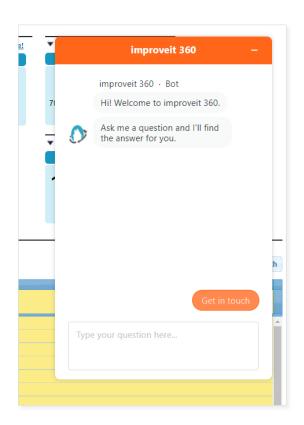
Sum of Amount		Received					Grand Total	
Type Detail	January 2024	February 2024	March 2024	April 2024	May 2024	June 2024	July 2024	
Check	\$15,895.00	\$972.25	\$5,000.00	\$0.00	\$0.00	\$75.00	\$50.00	\$21,992.2
Credit Card	\$2,000.00	\$0.00	\$0.00	\$3,695.00	\$250.00	\$0.00	\$2,300.00	\$8,245.00
Bank Account	\$1,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,234.00
<b>Grand Total</b>	\$19,129.00	\$972.25	\$5,000.00	\$3,695.00	\$250.00	\$75.00	\$2,350.00	\$31,471.25

#### How to Reach Us

- Admins Use the Help Bot within your system: Click Get in Touch
- Open a Ticket at: https://support.improveit360.com/
- 3. Or Email Us: <a href="mailto:support@improveit360.com">support@improveit360.com</a>

#### **Support Office Hours:**

Monday – Friday, 9am-5:30pm Eastern time



# Thanks for Attending

